Niger customs implemented a revenue scorecard to support decision-making in real time.

**Situation**

With the rise of COVID-19 in March 2020, the Government of Niger established a technical committee within the Ministry of Finance to assess the daily impact of the pandemic on the country’s economy. Since the country’s revenue relies heavily on customs duties and taxes, the technical committee needed understandable data and statistics to help explain progress compared with pre-determined revenue objectives.

**Solution**

Customs and ASYCUDA implemented a scorecard that extracts data from the ASYCUDAWorld database and monitors revenue on a daily, weekly and monthly basis, by comparing data period-by-period. The scorecard is composed of specific performance indicators that help identify and explain discrepancies between expectations and reality.

**Result**

Launched in October 2021, the scorecard facilitates the processing and analysis of data, offering easy to understand visualizations. It shows the evolution of revenue; provides a real-time estimation of revenue for the ongoing month and year based on current and historical performance; period-by-period comparison of monthly and annual revenues; and statistics on consumption, import and export trends. The scorecard allows for better decision-making in relation to revenue and reaching its annual objectives.

85% of customs procedures are automated through ASYCUDAWorld

The implementation of the scorecard and the automation of procedures significatively allow for better decision-taking and increased secured revenue. They help identify the necessary actions to reach the annual objectives.

Mr. Harouna Abdallah, Niger Customs Director General
Niger Customs Revenue Scorecard

Total number of customs offices

- 34
- 28 Computerized
- 6 Paper-based

Volume of activity (2021)

- 209,536 Customs manifests
- 267,220 Customs waybills
- 256,375 Import declarations
- 91,362 Export declarations
- 56,581 Transit declarations

Exports (2021)

- 661 Million $

Imports (2021)

- 1,300 Million $

Customs annual revenue evolution (Percentage)

- 2016 +16%
- 2017 +6%
- 2018 +4%
- 2019 -11%
- 2020 -9%
- 2021 +8%

Closing of Borders with Nigeria
COVID-19

Persons trained

- 350